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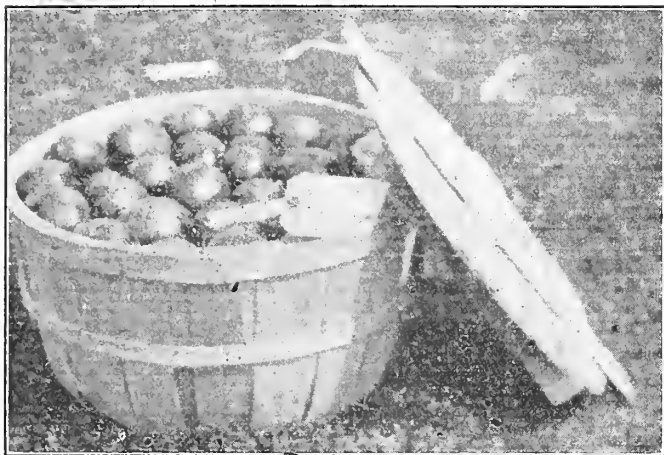
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REVISED PRICE LIST FOR 1921-1922

# MAPLE RIDGE FARM

## CONSTABLE, N. Y.

ESTABLISHED 1868

MARKET GARDENING AND CHOICE TOMATO SEED  
GROWING



Prize Bushel of Langdon's Northern Adirondack Earliana Tomato.

*This is the Earliest, Smoothest, Hardest and Best Extra Early Tomato Ever Grown.*

### GET SEED FROM THE NORTH COUNTRY FOR EARLY CROPS

Do you realize how FAR NORTH our tomato seed is grown?

Look on your map north of Malone, four miles from the CANADIAN line, where the temperature (occasionally) drops to 25 degrees below zero, and you will see where the seed of the EARLIEST, SMOOTHEST and HARDEST Earliana Tomato is grown in its perfection.

Long winters leaving barely four months free from frost, with generally cool days and many cold nights produce conditions under which tomato plants must hustle to ripen any kind of a crop.

Under these conditions we have perfected our strain of Earliana by SEVENTEEN years of line breeding and selection until it is almost a new variety in smoothness and earliness, but we are selling it under its true name.

LANGDON'S NORTHERN ADIRONDACK EARLIANA has become known the country over as the BEST EXTRA EARLY VARIETY, and almost as an entirely NEW VARIETY, it is so distinctly different and better than the original strain. BUT NOTICE THIS: IF YOU SAVE SEED FROM YOUR OWN CROP PLEASE DON'T BLAME US IF IT DOESN'T KEEP UP TO ITS STANDARD OF EXCELLENCE. Also, be careful what you buy of seedsmen for Langdon's strain.

Having been asked if this strain would stand heavy manuring, we can only say that we are unable to obtain such a quantity of manure up here, but one customer in Rhode Island uses so much that he grows fruit of our EARLIANA which his neighbors will not believe is Earliana, it is so large and smooth. He recently sent us a photograph of one hill which had 206 fruits on one vine.

But on the other hand one of our customers divided his plants with a neighbor who used a lot of horse manure besides a quantity of high grade nitrogenous fertilizer. The original lot grew smooth, well colored fruit, while the plants given the neighbor and manured with coarse horse manure grew rough fruit. Whether the different manure was the cause of different results in the crop, or whether it was pro-

duced by some check in plant growth or by some other unknown cause we do not know. We are only giving you the fact as it came to our observation.

In a test conducted by the Department of Vegetable Gardening, of the Massachusetts Agricultural College, in 1920, our strains of Earliana, Bonny Best, Baer, and Redhead showed marked superiority in earliness or yield over all others tested. Of course it is not conclusive to judge entirely by ONE YEAR'S results, but one is unusually influenced by such results.

And right here we want to be perfectly fair by saying that we recently received two discouraging reports on our Earliana, one from Michigan and one from Ontario. To the customer in Michigan we returned the price he paid for the seed, and the other we offered, at his request, to replace free of charge.

And now notice this: While making up this copy for the printer this morning, we received the following letter which we quote entire.

"MUSKEGON, MICH., OCT. 3-21. H. P. LANGDON & SON, CONSTABLE, N. Y. DEAR SIR:—ENCLOSED FIND CHECK FOR \$11.25 FOR WHICH SEND ME TWO OUNCES GRADE NO. 3 SELECTED EARLIANA, AND ALSO ONE OUNCE OF SELECTED REDHEAD. IN 1920 I HAD 1500 PLANTS SET  $3\frac{1}{2} \times 3\frac{1}{2}$ , 750 REDHEAD SELECTED, AND 750 EARLIANA NO. 3, AND SOLD \$1040.00 WORTH OF TOMATOES. SHIPPED THE FIRST TO CHICAGO ON AUGUST 1st.

"THIS YEAR, 1921, I SET 650 EARLIANA NO. 3, 650 REDHEAD SELECTED, PLANTS SET  $4 \times 4$ , AND SOLD \$930.00 WORTH OF TOMATOES. SEED SOWN MARCH 20th, SET IN THE FIELD MAY 24th, SOLD FIRST TOMATOES JULY 1st, AND HAD ENOUGH TO SHIP TO CHICAGO JULY 10th. THE FIRST 250 SEVEN POUND BASKETS SOLD FOR \$1.25 EACH, WHICH NETTED ME \$1.00 A BASKET. YOURS TRULY, W. F. B."

As the seed sent to our Michigan and Ontario customers was taken directly from the same lots as the one quoted above, we cannot think it or we are to blame for unsatisfactory results obtained by them.

A severe check of plant growth in the cold frame or in the field when set will have a great tendency to produce roughness of fruit with Earliana when it will not affect other varieties. One writer in the Market Growers' Journal, Dec. 1, 1921 says:—"I have watched the much despised Earliana this season under three different methods of handling in the greenhouse, all grown under fair, good conditions and all fine looking plants when ready for the field. The man that had the best equipment of knowledge of the habits of Earliana had an abundance of smooth, ripe tomatoes ready for market July 15th. The next best had tomatoes at the same time, but they were over 50% cripples and a bad looking lot. The third man had tomatoes August 10 and they even at that had a high per centage of crooks and cripples. The first man got \$4.00 per 12-quart climax basket and the last man got 30 cents for the same sized basket.

"The first man planted his tomato seed ten days later than the last man and knew that Earliana must have continued healthy growth from seed to maturity, and can stand very little hardening off in the frames without injury to the crop. G. W. K., Mich."

Liberal liming or a limestone soil tends to produce a smooth, very solid and well colored fruit, but there are some localities in which unknown variations of climatic or soil conditions occasionally produce unfavorable effects on the tomato crop. This we KNOW BEYOND DISPUTE, having proved it with crops grown from the same lot of seed in different localities. There is a whole lot about smoothness, roughness and sporting of the crop that you and we cannot explain.

We are NOT SEEDSMEN, being only MARKET GARDENERS who offer for sale this seed from a strain of our early tomatoes on which we have worked SEVENTEEN YEARS improving it for our own use, and have been selling it on its merits for FOURTEEN years. If extra earliness of the bulk of the crop combined with large size under favorable conditions mean anything to you, kindly file our little folder away for reference when it comes time to order your next lot of seed. But please order early before the rush comes.

Regarding testimonials, we have heard it said, "They are not much good." But when our customers are so pleased with results obtained by them from our strain of tomato seed that, unasked, they express their satisfaction to us, we think we may be excused for quoting wide-awake, up-to-date truckers, who, certainly would not pay a good round price for seed unless they knew they were getting results they wanted.

Each year we quote only from letters regarding the crop of the

previous year, thus bringing the recommendations right up to date, excepting these first four which we printed a year ago.

"Dec. 29-19—Last year I got 1-4 ounce EARLIANA No. 3 and set 1200 plants out of it, set them on less than 1-2 acre, and I sold \$540.00 worth of tomatoes. They bore all summer long, and when the frost hit them I could have picked fifty bushels; the ground was red with them. I picked my first ripe one on July 7th, got as high as \$13.20 a bushel, and \$12.00 a bushel for a GREAT QUANTITY OF THEM. I had the market to myself for FOUR WEEKS. Don't fail to send the best seed. C. L. C., Ind." (This customer wrote in 1915 "Looks like a big price" but he has been using EARLIANA No. 3 each year since, must conclude it pays.)

"Jan. 7-20—Here I am back again for some of your good seed. Have the best of luck with the EARLIANA. They are the earliest of anything around here. Sold 1000 potted EARLIANA in one order alone last year and will likely do better this year. Last year you sent me a sample of Campbell's BONNY BEST, kept them for myself, potted them, and such Bonny Best I never saw. Kindly send me by return mail 1 ounce ADIRONDACK EARLIANA No. 3, 2 ounces CAMPBELL BONNY BEST. \$7.25 enclosed. I surely hope you will not disappoint me in my EARLIANA this year as I did not get No. 3 last year. Please manage the 1 ounce somehow. L. T. B., Ohio."

"Jan. 3-20—Find check enclosed for order \$5.50. I had my usual success with your seed the past season, getting the cream of the market at 20 cts. per. The best thing I find about your ADIRONDACK EARLIANA is its ripening the BULK OF THE CROP WHEN PRICES ARE GOOD. I find the Baer ripen as soon as Earliana but ONLY ONE NOW AND THEN, when I am GETTING HEAVY PICKINGS OFF YOUR EARLIANA. F. H. L., Ind." (This customer knows a good thing when he sees it, as he was selected for Red Cross gardening in France, and began buying seed of us away back in 1910.)

"Jan. 6-20—Find enclosed check for \$13.50 for which please send us 2 ounces No. 3 ADIRONDACK EARLIANA, 1-2 ounce Selected REDHEAD. WE CONTINUE TO HAVE THE BEST OF SUCCESS WITH YOUR GRADE NO. 3 EARLIANA, HAVING FOUND NO TOMATO WHICH EQUALS IT IN EARLINESS, COMBINED WITH UNIFORM SHAPE AND SOLIDITY, IT BEING THE BEST EARLY TOMATO FOR SHIPPING PURPOSES THAT WE HAVE EVER GROWN, NOT EXCEPTING OUR OWN, WHICH WE FORMERLY THOUGHT HAD NO SUPERIOR, WE HAVING DONE OUR OWN BREEDING SINCE THE EARLIANA WAS FIRST INTRODUCED. D. N. P. Inc., R. I." (They began using our EARLIANA in 1912).

"Dec. 14-20—Find enclosed check for \$5.00 for one ounce of Grade No. 3 EARLIANA. I had the finest crop of early tomatoes I ever raised, had them on the market TWO WEEKS ahead of my competitors. H. B., Wis."

"Jan. 27-20—More than pleased with your EARLIANA seed, could not get along without it. W. I. A., Pa." (His 8th annual order.)

"Dec. 30-20—This year I made \$1200.00 from one acre tomatoes from seed I got of you, so here I am again with my little order, 1½ oz. grade No. 3 EARLIANA. H. A. C., Va." (His 5th annual order.)

"Jan. 5-20—I have been growing your ADIRONDACK EARLIANA for the past five years, and have not failed yet to be first on the market. Last year I broke the record by selling \$700.00 worth of tomatoes off about one-half acre. J. C., Tenn."

"Jan. 17-21—Find enclosed \$6.25 for one ounce each EARLIANA No. 2 and No. 3. I find the fruit grown from your seed the MOST UNIFORM I have ever grown, as well as the largest per cent germination. L. I., Ont."

"Jan. 28-21—We tried your seed last season and found it produced very vigorous plants and smooth fruit. F. C. N., Ont."

"Jan. 23-21—Find enclosed \$7.00 for tomato seed. Have used your seed for four years and find they fill the bill. G. O., W. Va."

"Jan. 26-21—Enclosed find \$5.00 for one ounce ADIRONDACK EARLIANA No. 3. They are the best I have ever planted. W. H. S., N. C."

"Jan. 27-21—I am certainly well pleased with all your tomato seed. Find \$7.65 enclosed. J. W. S., Va."

"Jan. 3-21—The order I sent you was a combination order, we usually sow 3 ounces ourselves and plant 4 acres. I might say that our 1920 crop of tomatoes from your strain yielded us the largest returns per acre of any crop of tomatoes we have ever grown. C. R. W., Ont."

Feb. 1-21—Please send us quickly as possible Five Pounds EARLIANA No. 2 and six ounces EARLIANA No. 3. The stock you sent us last year gave excellent satisfaction, and orders for your stock are increasing fast. E. C.-O. C., Ont."



"Dec. 29-20—I have tried a good many varieties of seed, but I find yours after all most dependable. E. H. T., Ont."

"Dec. 3-20—Enclosed find check for \$6.50. We find the tomatoes grown from your EARLIANA No. 3 very good and early, please send us some more like it. K. B., N. J."

"Jan. 8-21—Send me one ounce EARLIANA No. 3, and reserve for me one ounce EVERY YEAR TILL FURTHER NOTICE. I get from 4000 to 5000 plants from an ounce and last year's crop was very fine. F. J. K., Ky."

"Oct. 2-20—I beat my local competitors on the market with your strain of EARLIANA. C. G. M., O."

"Dec. 14-21—I am enclosing check for \$7.25. I have used your seed in both Mo. and Ark. and find the ADIRONDACK EARLIANA the best of all for either place. L. E. R., Ark."

"Jan. 12-21—Enclosing check to cover order, \$12.00. Your EARLIANA No. 3 made its record here last season, and from a small patch in garden I marketed 14 bushels at a price of \$6.00 and better, and I believe the reason for this was that the other growers did not have Langdon's EARLIANA. J. C. R., N. Y."

"Dec. 4-20—Enclosed find check for \$7.50 for 6 oz. EARLIANA No. 2. Do not fail us as the plants from your seed are the best ever. E. W., Wyoming."

"Mar. 2-21—I get the best plants from your seed that I ever grew, and have raised tomatoes for market for 26 years. A. P. G., N. Y."

"Feb. 15-21—I hope to order more seed than ever from you next year, especially your ADIRONDACK EARLIANA, it simply cannot be beat. J. E. K., Ky."

"Feb. 7-21—Have had good success with your tomato seed, and can recommend them to the most critical growers. J. A. S., Kansas."

"Jan. 8-21—We have been growing your ADIRONDACK EARLIANA since 1913 and have found them to be the most satisfactory tomato we have ever tried. Last year we planted one ounce of your seed Feb. 1st and had tomatoes for market June 15th, and from 1500 plants sold \$500.00 worth. E. F., Tenn."

"Jan. 19-21—Enclosed find money order for \$45.00 for ten ounces ADIRONDACK EARLIANA No. 3. The seed you sent me last year was very good. We received from our crop \$1000.00 an acre, which was the best crop in this locality. G. F., Ont."

"Jan. 18-21—Enclosed find \$15.00 for three ounces of your ADIRONDACK EARLIANA No. 3. We used your No. 3 last year with two other varieties and it proved to be the best. C. F., Ont."

As we cannot do it personally, allow us right here to thank our kind friends for taking the trouble of sending us the above cheering reports. They help us and also other gardeners who are trying to make a success in these times of high cost of living.

We might add many more along the same line, but what's the use? The best recommendation of our seed is the fact that hundreds of our customers come back YEAR AFTER YEAR for our EARLIANA seed at our price, which cannot be lower and have enough to supply the demand or enable us to give it the care with which it is now harvested.

PRICE OF LANGDON'S 17 YEAR SELECTION AND LINE BRED NORTHERN ADIRONDACK EARLIANA TOMATO SEED, postpaid.

Grade No. 1— $\frac{1}{4}$  oz. 25c.;  $\frac{1}{2}$  oz. 40c.; 1 oz. 60c.; 2 oz. \$1.20; 4 oz. \$2.00; 8 oz. \$3.60; 1 pound \$6.40. Supply limited.

Grade No. 2—Seed from Crown and Selected Fruit:  $\frac{1}{8}$  oz. 30c.;  $\frac{1}{4}$  oz. 50c.;  $\frac{1}{2}$  oz. 75c.; 1 oz. \$1.25. Supply limited.

Grade No. 3—Seed from our Breeding Fields. Best Private Stock, just such as we sow, supply limited:  $\frac{1}{8}$  oz. \$1.00;  $\frac{1}{4}$  oz. \$2.00;  $\frac{1}{2}$  oz. \$3.00; 1 oz. \$5.00; 4 oz. \$18.00. No discount for less than 4 ounces.

This grade is from Breeding Fields, carefully selected for size, shape and smoothness of fruit, which is then cut and all fruit rejected that does not come up to the standard in solidity and small seed cavities. Can be supplied only when in stock; and seed of this grade cannot be bought elsewhere, for the cutting and sorting is not left to the judgment of hired help, it is done personally by the members of the firm themselves, who give you the results of their years of experience in this line.

We believe we are the only growers in the country, or the world, for that matter, of whom you can buy an extra choice grade of tomato seed selected by themselves in the same particular manner as this Grade No. 3 Adirondack Earliana.

Notice the large size of our tomato seed when it reaches you. It has been our experience that, as a rule, large sized seed of any vegetable crop or corn starts better, grows faster and yields more than seed running small or medium in size.



## Redhead--A New Second Early.

Redhead as grown from our seed by one of our customers in Missouri. He says "I have always liked the Redhead tomato. I think there is no better second early in spite of the claims made for Bonny Best, Baer and others." Also, others write:

"Jan. 17-21—Send me four ounces Redhead tomato seed. Have handled tomatoes for thirty years and never had one that would come up to Redhead in any way, shape or manner. C. H. T., Ohio."

"March 8-21—I wish to say that the Redhead is very fine. It bore heavily for us and the quality is very fine. J. F. S., Pa."

"Feb. 7-21—If I could have only one tomato both for extra early and late, it would be the Redhead. It is very much like the Burbank only more vigorous. The Redhead for me EVERY TIME. F. F., Ill."

"Nov. 1-20—I have been buying Redhead from Field and they certainly are fine. I hope you have and will send the same variety, as I would be sorely disappointed with anything else. E. O. F., Mo." (We obtained our first stock from Field in 1917, and his price the last two years was \$4.00 per ounce. NOTICE OURS on another page.)

This was first grown by us in 1917, and we have been increasing our acreage of it each year since, and need only quote what we wrote at that time.

REDHEAD—This is a new second early which we obtained in the West, and which on this first trial scored many points in earliness ahead of even Baer. The day we made the first picking we got 2½ bushels from Redhead, 1 bushel from Jewell, ½ peck from Baer and 10 fruits from Bonny Best, all sowed and set at the same time side by side and all plots about the same size, except that Baer was considerably the largest. It is a strong grower, very prolific, the fruit bright red and very smooth, some of the first to set were oval in shape and weighed 12 to 14 ounces. (Written 1917).

## A NEW BONNY BEST.

CAMPBELL STRAIN BONNY BEST—We have grown several crops of seed for the Joseph Campbell Co., New Jersey, from stock seed sent us by them. This strain proved to be a few days later than our own, but the foliage is somewhat heavier, with the fruit running larger for that variety. It is a splendid strain, if the few days later in ripening is not a disadvantage, and is worthy to be added to our list. If you grow Bonny Best this strain will surely please you. In ordering state which strain is desired, Campbell's or our own.

BONNY BEST, BAER and JEWEL are the standard second earlies which need no description, the variety best suited to you depending largely on your market, location and soil. We have selected grades of these and our strains are as good as the best, besides being grown in the North.

## A NEW MAIN CROPPER.

PURITAN HILL—A customer in Central New York Writes:—

"Dec. 11-16—I enclose a few seeds of the PURITAN HILL tomato which has a large, local demand here for both fruit and plants. Will you kindly test it and grow me two or three ounces of seed? It is a valuable tomato, ripening midway between Bonny Best and Stone, and like your Earliana the bulk of the crop ripens almost together. It is



a 20 YEAR SELECTION of Prof. Bailey's IGNOTUM, the fruit being much deeper and more regular than the original."

Of all the main crop varieties we have tried, this new one, or rather new old one, gives promise of being a winner. The vigor and uniformity of plants was very noticeable even in the seed bed as well as in the field. The fruit is beautiful, second to none in color, size and smoothness, with cell walls so thick and hard that makes it an EARLY RED ROCK, leaving little to be desired as a main crop.

As it is also more prolific than Red Rock we shall discontinue growing the latter except for seed supply. We believe it will be distinctly to your advantage to try this well-bred variety.

"Jan. 24-20—PURITAN HILL is the greatest MAIN CROP tomato I have ever planted, and I have grown them all. C. H. T., Ohio."

PURITAN HILL has not done so well with us this season of 1921 as formerly, but we shall not discard it as it has been so good every previous year. We have nice seed for those who want a large, late tomato.

Our tomato seed is all of our OWN GROWING for the trade, (we do no canning), is carefully dried and screened, leaving only the plumpest and best. It is no cheap stuff, although we have had seed of five standard varieties offered us at 40c PER POUND. We could use that to sell again, but are not interested, for your interests and ours are identical.

But, won't you PLEASE order early enough to make a test of our seed before sowing? We have had two or three complaints about seed that SHOULD BE GOOD, from the SAME LOT as was seed sent to customers whose letters are on a previous page, but some variation of temperature, soil condition, or other unknown factor caused disappointment to the purchaser and may do the same for you. For instance, one package was reported to be of very poor germination and was returned to us. Being short of that variety we sowed the seed of that package, which germinated splendidly and made a part of our crop of 1917. Be kind enough to help us and your own interests in this, for, owing to so many different conditions among so many hundreds of our customers, we cannot guarantee anything.

#### PRICES.

ADIRONDACK EARLIANA, see a previous page.

	1/8 oz.	1/4 oz.	1/2 oz.	1 oz.	2 oz.	4 oz.	8 oz.
REDHEAD (selected)....	\$.30	\$.50	\$.75	\$1.25	\$2.25	\$4.00	\$7.00
PURITAN HILL (selected)...	.40	.60	1.00	2.00	3.50	6.00	
BONNY BEST, Campbell ....							
strain (selected) .....	.50	.75	1.25	2.25	4.00	7.00	
BONNY BEST, our strain ....							
(selected) supply limited	.50	.75	1.25	2.25	4.00	7.00	
JEWEL (selected) supply ...							
limited . . . . .	.40	.60	1.00	2.00	3.50	6.00	
BAER (selected) supply ....							
limited . . . . .	.50	.75	1.25	2.25	4.00	7.00	
MIMMS CUCUMBER .....		.15	.25				

This is the cucumber which gave our customers excellent satisfaction till the failure of our seed crop for three years.

But we now have a nice lot of seed from selected fruit, grown from pedigree stock of several years' selection. It is a fine table variety, early for so large fruit, ripening white and of very thick flesh and few seeds, fine for sweet pickles. We know of nothing better One customer writes:

"Jan. 21-18—I regret very much that you have no seed of Mimms cucumber to offer. As I am quite a grower of cucumbers I tried this one last year as it was a new one to me. The cucumbers were certainly fine, being fully equal or superior to "Davis" which has always been my standby.—W. N. P., Conn."

Please order early before the rush comes, write your NAME PLAINLY, NAMING SECOND CHOICE IF ANY, and do not send postage stamps except for amounts less than \$1.00. 1c or 2c stamps preferred. We try to fill all orders by first mail. IF NOT PROMPTLY RECEIVED, NOTIFY US.

Although garden seed generally has advanced in prices we are holding ours on the same level although it certainly costs us more.

Yours for the best in the business,

H. P. LANGDON & SON,

November, 1921.

CONSTABLE, N. Y.

